

Performance Coaching

Research shows that the four most common reasons that leaders fail are due to the following:

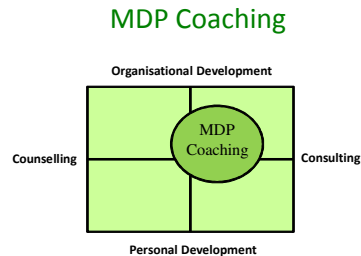
1. Problems with interpersonal relationships
2. Failure to meet business objectives
3. Inability to build and lead a team
4. Inability to change or adapt during a transition

Add to this the pressures all managers are facing, with reduced resources, higher load, and increased importance on delivering results; the individual executive's job is even more difficult and stressful. Without successful and high performing managers, the organisation as a whole cannot succeed and achieve critical business results.



The organisation has a responsibility to ensure that every manager is *performing at their optimum level*. This is not only good common sense for the individual, but for the benefit of the entire organisation as well.

Experience and research shows that managers need to evaluate their effectiveness as an individual contributor and leader, working with different stakeholders throughout the organisation.



In response to this, MDP has developed a *rigorous process*, to ensure that each manager identified for *individual executive coaching* can reach their full potential. There will be a *significant improvement* in the performance of the individual as well as a consequent improvement on the team and overall organisation.



If you would like to know more about how MDP can support your managers with individual executive coaching, please contact us at:

MDP Coaching
Avenue de Tervurenlaan, 143
B-1150, Brussels, Belgium
Tel: +32-2-734 05 66
www.mdp.eu.com